

Message Text

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PAGE 01 CAPE T 00836 191530Z

67

ACTION AF-06

INFO OCT-01 EB-07 ISO-00 /014 W
----- 038852

R 191330Z SEP 75
FM AMCONSUL CAPE TOWN
TO USDOC WASHDC
INFO SECSTATE WASHDC 4788

UNCLAS CAPE TOWN 0836

E.O.11652:N/A
TAGS: BBSR, SF
SUBJ: PRIVATE TRADE OPPORTUNITY

1. 7./02/P0004

2. 091975

3. J. MULLIGAN

4. 791 SOUTH AFRICA

5. I A M

6A. REPLY TO--

6B. R. HU BURNETT, NEW PRODUCTS MANAGER

6C. INDUSTRIAL UNITS (CAPE)(PTY)LTD
P.O.BOX 1755
CAPE TOWN 8000

7. CABLE: INDUNITS; TEL 021/511351

8. --

9. 111

10. 3551323-0200. HIGH SPEED CUTTING AND DICING EQUIPMENT
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FOR FOOD INDUSTRY PRIMARILY FOR FRUIT AND VEGETABLES.

ESTIMATED ANNUAL SALES POTENTIAL WILL EXCEED \$200,000. FIRM ACTS AS AGENT, WHOLESALER, IMPORTER OF FOOD MACHINERY FOR LARGE PROCESSING PLANTS; MANUFACTURE, RETAILER, AGENT, WHOLESALER, IMPORTER AND REPAIRER OF ELECTRICAL, WELDING, AND COMPRESSED AIR EQUIPMENT; HIRER OF INDUSTRIAL PLANT EQUIPMENT. OFFERS AFTER SALES SERVICE SUPPORTED BY BRANCHES THROUGHOUT SOUTH AFRICA. MAINTAINS 25 HIGHLY TRAINED TRAVELLING SALESMEN AND LARGE NO. SKILLED SERVICE PERSONNEL. TOTAL NUMBER OF EMPLOYEES 105. ANNUAL SALES \$10 MILLION. CLAIMS TO HAVE STRONG FINANCIAL BACKING AND WELL ORGANIZED MANAGERIAL ABILITY. HAS MANY EUROPEAN AGENCIES, BUT NO AMERICAN. LOCAL BANK REGARDS FIRM GOOD FOR ITS NORMAL BUSINESS COMMITMENTS.

GAMON

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Message Attributes

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